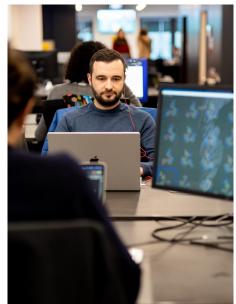
## **Benevolent**<sup>Al</sup>

## Interim Results & Company Update

21 September 2023







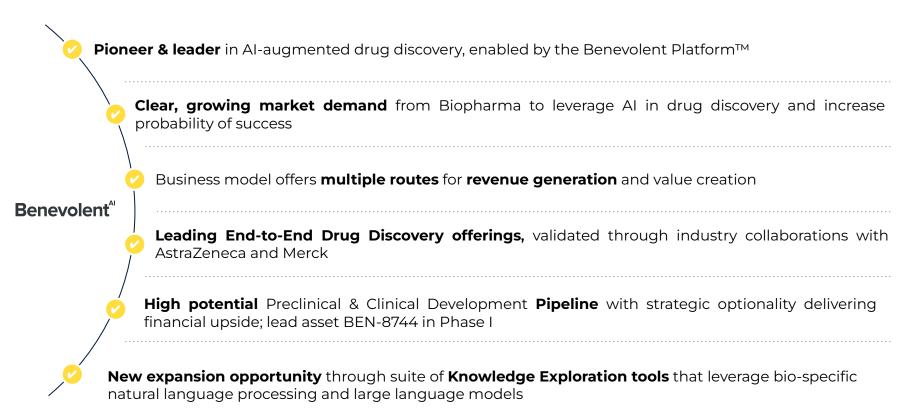
### Disclaimer

#### **Forward-Looking Statements**

This document may contain forward-looking statements. Forward-looking statements are statements that are not historical facts and may be identified by words such as "plans", "targets", "aims", "believes", "expects", "anticipates", "intends", "estimates", "will", "may", "should" and similar expressions. Forward-looking statements include statements regarding objectives, goals, strategies, outlook and growth prospects; future plans, events or performance and potential for future growth; economic outlook and industry trends; developments in BenevolentAl's markets; the impact of regulatory initiatives; and/or the strength of BenevolentAl's competitors. These forward-looking statements reflect, at the time made, BenevolentAl's beliefs, intentions and current targets/aims. Forward-looking statements involve risks and uncertainties because they relate to events and depend on circumstances that may or may not occur in the future. The forward-looking statements in this release are based upon various assumptions based on, without limitation, management's examination of historical operating trends, data contained in BenevolentAl's records, and third-party data. Although BenevolentAl believes that these assumptions were reasonable when made, these assumptions are inherently subject to significant known and unknown risks, uncertainties, contingencies and other important factors which are difficult or impossible to predict and are beyond BenevolentAl's control.

Forward-looking statements are not guarantees of future performance and such risks, uncertainties, contingencies and other important factors could cause the actual outcomes and the results of operations, financial condition and liquidity of BenevolentAI or the industry to differ materially from those results expressed or implied by such forward-looking statements. The forward-looking statements speak only as of the date of this release. No representation or warranty is made that any of these forward-looking statements or forecasts will come to pass or that any forecast result will be achieved.

### BenevolentAl



## Delivering on the Strategic Plan



Business Operations

Leadership

- François Nader currently Chair to also assume role as Acting CEO
- Catherine Isted appointed as as Chief Financial Officer
- Christina Busmalis appointed as as Chief Revenue Officer



End-to-End Drug Discovery



- New **multi-year** techenabled collaboration
- Commercial validation
   of our End-to-End Drug
   Discovery platform
- BenevolentAl to identify and develop innovative compounds



Preclinical & Clinical Development Pipeline

**Pipeline Assets** 

- BEN-8744 for ulcerative colitis in a Phase I clinical trial since August 2023, with topline data readout expected in Ol 2024
- **BEN-28010** for GBM remains on track
- BEN-34712 for ALS in IND-enabling studies



**Knowledge Exploration** 

New Knowledge Exploration Tools

- Initial product
   development
   substantially completed
- User testing underway, including with potential customers and partners



Business Operations

Business Right-Sized

- Cash runway extended to at least Mid 2025
- Key skills, expertise and capabilities retained

### New senior leadership

### Catherine Isted, ACMA

Chief Financial Officer



- Experienced strategic finance professional and chartered accountant with 25+ years within the life sciences industry
- Most recently, she was CEO of ReNeuron (AIM: RENE), having previously been their CFO. Prior to this, she was Head of Corporate Development and IR at Oxford Biomedica through a period of significant growth
- Extensive Healthcare Equity Capital Markets experience including at Morgan Stanley and Nomura in investor facing roles across the UK, EU and US markets and has undertaken multiple successful IPOs and fundraises





Morgan Stanley







Christina Busmalis
Chief Revenue Officer



- 25+ years of experience at the intersection of technology and life sciences, having previously held key executive roles at Google, IBM Watson Health, IBM, and PwC
- Spent the majority of her career advising and supporting the life science industry, collaborating with Novartis, Roche, Bayer and GSK & other leading pharma & biotech companies
- Responsible for leveraging BenevolentAl's Platform™ to maximise revenue generation, including partnerships, business development and BAl's tech suite of products' go-to-market strategies



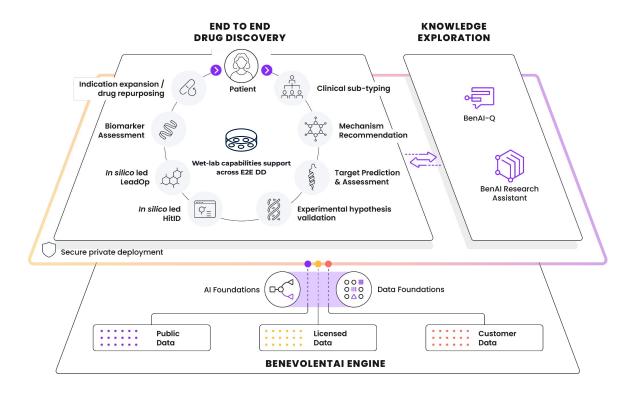






### The Benevolent Platform<sup>TM</sup>

Empowering both biopharmaceutical companies and our internal scientists to harness the full potential of data and AI, to accelerate the next generation of scientific advances



### Benevolent Platform™ drives our three revenue streams

Benevolent Platform™

A versatile, scalable and robust Al-enabled drug discovery platform built with expert scientists, leveraging multi-modal data foundations

#### **ESTABLISHED BUSINESS**



#### NEW EXPANSION OPPORTUNITIES —



#### **End-to-End Drug Discovery**

#### **Drug discovery offerings**

- Platform enables novel discoveries throughout the drug discovery process
- Continuing to expand on our industry-leading collaborations
- Validated by collaborations with Astra7eneca and Merck

#### **High Value Collaborations**

Upfront payments + milestones + royalties



#### Platform generated assets

- 5 high potential assets
- Potentially first-in-class or best-in-class assets providing novel therapeutic opportunities
- **Progressing assets** to significant inflection points

#### Mid-long term value creation

Upfront fees + milestones + royalties



## **Exploration Tools**

#### **New customisable SaaS products**

- Suite of Al products that surface data, perform analysis, and give scientific recommendations
- BenAl-Q and BenAl Research Assistant products enabling enhanced decision making
- **Building from our core technologies** to develop innovative ways to serve customers and their scientists

#### Highly scalable, recurring revenue

Fees for Setup, Platform licenses & Seats + Ongoing support services

## Strategic collaboration with Merck KGaA

Leverages End-to-End Drug Discovery capabilities including our wet lab facility in Cambridge (UK)

Identify and develop innovative small molecule compounds, through Hit Identification to preclinical stage

Initial delivery of three novel small molecule drug candidates



#### **THERAPEUTIC AREAS**



Oncology



Neurology



Immunology

#### **FINANCIAL TERMS**



#### Up to \$594 million of total value, including:

- Low double-digit million dollar upfront payment
- Discovery, development and commercial milestones



**Tiered royalties** on net sales of any commercialised products

## AstraZeneca **S**

#### THERAPEUTIC AREAS

2019 - INITIAL DEAL



Chronic kidney
Disease (CKD)



Idiopathic pulmonary Fibrosis (IPF)

2022 - EXPANSION (3 year collaboration)



Heart failure



Systemic lupus erythematosus (SLE)

#### **RECENT POSITIVE DEVELOPMENTS**

May 2023

New preclinical data on one of the IPF targets presented by AZ at American Thoracic Society (ATS)

## Collaboration with AstraZeneca continues to progress

- Multi-year Target-ID collaboration delivering novel targets for complex diseases
- Deal structure of upfront fee, milestone payments and downstream royalties
- AZ progressing four most promising targets from five initially selected in CKD and IPF
- Further target selection opportunities in Heart Failure and SLE

## Our pipeline products are highly differentiated

| Asset   | МоА                | Target Market   | Potential Key Differentiators   |  |
|---|--------------------|---|---|--|
| BEN-8744:<br>Ulcerative<br>Colitis (UC)                 | PDE10<br>inhibitor | Moderate-to-severe<br>Ulcerative Colitis                            | <ul> <li>Novel therapeutic approach: potential first-in-class peripherally restricted small molecule for the treatment of UC</li> <li>Potential for meaningful differentiation from existing immunosuppressive standard-of care treatments, through disease modifying efficacy</li> </ul> |  |
| BEN-28010:<br>Glioblastoma<br>Multiforme<br>(GBM)       | CHK1<br>inhibitor  | Naive and recurrent<br>GBM regardless of MGMT<br>methylation status | <ul> <li>Potential first-in-class CNS penetrant drug for GBM and metastatic brain tumours</li> <li>Potential efficacy in patients resistant to chemotherapeutic SoC agents</li> <li>Strong rationale for combination therapy approaches in non-CNS cancers</li> </ul>                     |  |
| BEN-34712:<br>Amyotrophic<br>Lateral<br>Sclerosis (ALS) | RARαβ agonist      | Sporadic and<br>familial forms of<br>ALS                            | <ul> <li>Potential best-in-class CNS penetrant subtype-selective approach to drive efficacy and minimise side effect profile</li> <li>Neuroprotective mechanism of action, with positive effects in SOD1 mouse model</li> </ul>   |  |
| Parkinson's<br>Disease                                  | Novel Target       | Parkinson's and related synucleinopathies                           | Potential first-in-class CNS penetrant drug with neuroprotective activity   |  |
| Fibrosis  | Novel Target       | Fibrotic indications including NASH                                 | Novel target focused on the underlying mechanisms of fibrotic diseases - broad spectrum therapeutic potential  Popovolent <sup>Al</sup>   |  |

## High potential pipeline with significant optionality

| Programme   | Indication                 | Target           | Chemistry Lead Opt | & Pred        | clinical     | Phase 1  | Phase 2 |
|---|----------------------------|------------------|--------------------|---------------|--------------|--|---------|
| BEN-8744  | Ulcerative Colitis         | PDE10            | Phase 1 toplin     | e data readou | t: Q1 2024   |  |         |
| BEN-28010   | Glioblastoma<br>Multiforme | СНК1             | IND-ready: Q4      | · 2023        |              |  |         |
| BEN-34712   | ALS                        | RARαβ            | IND-ready: Q2      | 2024          |              |  |         |
| Parkinson's Disease                                   |                            | Novel Target     |                    |               |              |  |         |
| Fibrosis  |                            | Novel Target     |                    |               |              |  |         |
| Chronic Kidney Disease  Idiopathic Pulmonary Fibrosis |                            | Multiple Targets |                    |               |              | oside through potential future<br>nt milestone payments and royalties post<br>lisation |         |
|   |                            | Multiple Targets | As                 | straZeneca 😕  | • Further AZ | target selection poten<br>d Systemic Lupus Eryt  |         |

## Fundamental shift in Allandscape, with BAI strongly positioned

 We are applying our core AI and data foundations to create new commercial opportunities

Our new **generative AI products leverage our expertise** in natural language processing and experience in drug discovery

Built on **5+ years of development in** pharma technologies that solve challenging problems in discovery and research

## New Knowledge Exploration tools

Our new customisable SaaS products **enable scientists to make higher-confidence decisions and improve discovery and research productivity** 



#### **BenAI-Q**

- Investigate, visualise and analyse multi-modal data in real-time
- Standardise workflows and automate daily research tasks
- Curated platform leveraging our Knowledge Graph, bespoke Large Language Models (LLMs) and other core technologies



#### **BenAl Research Assistant**

- Speed up reading and reviewing scientific literature
- Facilitates greater contextual understanding through a web browser extension



#### Go-to-market plan

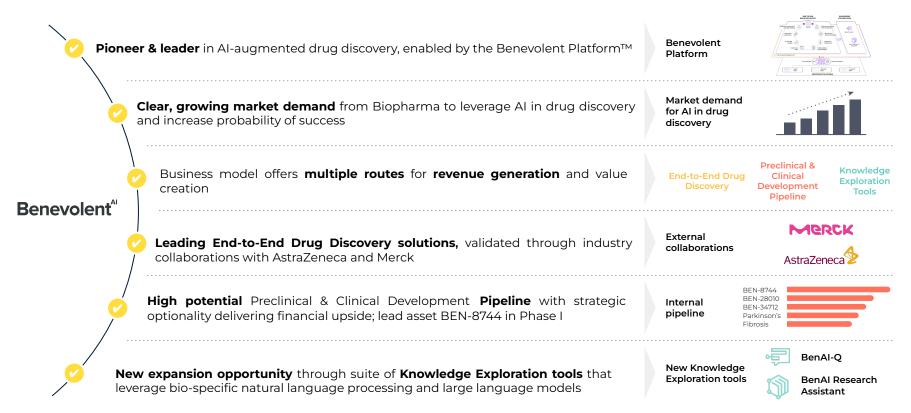
- Evolving products to match customer and scientist needs, based on user testing and market research
- Focus on large and mid-sized biopharma customers
- Commercial function build-out in progress
- Targeting potential go-to-market partners

## Business right sized and focussed on value creation

#### Cash and Cost Base **Capital Allocation** Cash<sup>1</sup> at 30 June 2023 £84.3m BEN-8744 - Funding Phase I trial in UC H1 2023 cash burn of £37.9m before working capital movements BEN-28010 - Funding IND enabling work in GBM Cash burn reduced by around 40%<sup>2</sup> BEN-34712 - Funding IND-enabling work for ALS Benevolenť Cash runway guidance, to at least Mid-2025, inclusive of Merck, but before any future unsigned revenue Continuous enhancement of the Benevolent Platform™ Headcount reduced by c. 30%, with around 260 employees by year end **Investment in Knowledge Exploration tools**

**Benevolent** 

## Key investment highlights



## Appendix

## H1 2023 Financial highlights

|  | Six months ended<br>30 June |          |
|--|-----------------------------|----------|
|  | 2023                        | 2022     |
|  | £'000                       | £'000    |
| Revenue  | 5,297                       | 4,843    |
| Research and development <sup>1</sup>                      | (31,506)                    | (29,976) |
| G&A - Business operations ["Bus Ops"] <sup>1</sup>         | (11,451)                    | (9,730)  |
| G&A - Unrealised foreign exchange (loss)/gain              | (409)                       | 3,221    |
| Normalised share-based payment ("SBP") expenses            | (2,600)                     | (19,869) |
| Other income   | 109                         | 72       |
| Normalised operating loss                                  | (40,560)                    | (51,439) |
|  |                             |          |
| Normalised EPS (in pence) <sup>2</sup>                     | (27.0)                      | (45.2)   |
| Weighted average ordinary shares outstanding (in millions) | 117.5                       | 100.5    |

Revenue increase across AstraZeneca collaboration, reflecting the ongoing second Al-enabled drug discovery collaboration with AstraZeneca.

R & D spend increase driven by advancing pipeline into later stages of development, in particular BEN-8744 and its preparation for the P1 trial in H2 2023, combined with an increase in staff-related costs supporting the continued innovation of the Benevolent Platform<sup>TM</sup>.

The Group also has costs relate to BEN-2293 which, as communicated in May 2023, will not be subject to further investment following the Phase 2a trial results.

Bus Ops spend has increased driven by a full six months of listing costs in H1 2023, as compared to 2 full months in H1 2022.

<sup>1.</sup> Excludes exceptional costs related to the restructuring programme and Business Combination, in addition to SBP expenses and unrealised FX losses/gains.

<sup>2.</sup> Normalised EPS also excludes taxation impact from exceptional items and finance income related to the Business Combination.

## Reported to Normalised<sup>1</sup>

|  | Six months ended<br>30 June |           |
|--|-----------------------------|-----------|
|  | 2023                        | 2022      |
|  | £'000                       | £'000     |
| Reported operating loss                                | (45,850)                    | (153,384) |
| Adjustments for:                                       |                             |           |
| R&D - Restructuring programme expenses                 | 4,052                       | -         |
| G&A - Restructuring programme expenses                 | 1,238                       | -         |
| G&A - Direct Transaction costs                         | -                           | 11,255    |
| G&A - Transaction-related listing service SBP expense  | -                           | 83,067    |
| G&A - Transaction-related employee-related SBP expense | -                           | 3,883     |
| G&A - Transaction-related stamp duty                   | -                           | 3,740     |
| Normalised¹ group operating loss                       | (40,560)                    | (51,439)  |

The HY 2023 reported operating loss driven in part by £5.3m non-recurring provision for restructuring programme undertaken across R&D and G&A, reflecting full year costs recognised at the point of committing to the plan in May 2023.

These restructuring costs comprise:

- Staff costs
- Professional fees
- Committed costs now onerous
- Facility and equipment costs associated with the downsizing

The HY 2022 reported operating loss included the categorised costs related to the Business Combination Transaction.

<sup>1.</sup> Excludes exceptional costs related to the restructuring programme and 2022 Business Combination.

## Cash flows focused upon drug and platform development

Six months ended 30 June 2023

|  | £'000    |
|--|----------|
| Normalised¹ operating loss                         | (40,560) |
| Depreciation & amortisation                        | 1,530    |
| Equity SBP expense                                 | 6,211    |
| Foreign exchange loss                              | 391      |
| Cash flows from changes in working capital         | (20,117) |
| Cash expended from underlying operating activities | (52,545) |
| Opening cash balance <sup>2</sup>                  | 130,182  |
| Closing cash balance <sup>2</sup>                  | 84,320   |

Main movements for Normalised<sup>1</sup> operating loss to Cash expended from underlying operating activities

- £0.8m depreciation on property-related leases.
- Employee-related SBP expenses removed from the P&L (no cash impact).
- £1.2m unrealised gain from EUR holdings, £1.6m unrealised loss from USD holdings.
- Driven by increase in R&D tax credit receivable (£7.1m); decrease in trade & other payables (£6.9m); and decrease in SBP employer-related tax provision (£3.6m).
- Period end cash position of £84.3m.

<sup>1.</sup> Excludes exceptional costs related to the restructuring programme.

<sup>2.</sup> Includes cash, cash equivalents and short-term deposits (maturity between 3 and 12 months).

# Because it matters







