## **Benevolent**<sup>Al</sup>

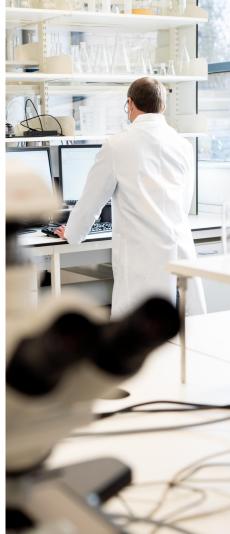
## **42nd Annual J.P. Morgan Healthcare Conference**

Dr. François Nader - Chair and Acting CEO

11 January 2024







## Disclaimer

## **Forward-Looking Statements**

This document may contain forward-looking statements. Forward-looking statements are statements that are not historical facts and may be identified by words such as "plans", "targets", "aims", "believes", "expects", "anticipates", "intends", "estimates", "will", "may", "should" and similar expressions. Forward-looking statements include statements regarding objectives, goals, strategies, outlook and growth prospects; future plans, events or performance and potential for future growth; economic outlook and industry trends; developments in BenevolentAl's markets; the impact of regulatory initiatives; and/or the strength of BenevolentAl's competitors. These forward-looking statements reflect, at the time made, BenevolentAl's beliefs, intentions and current targets/aims. Forward-looking statements involve risks and uncertainties because they relate to events and depend on circumstances that may or may not occur in the future. The forward-looking statements in this release are based upon various assumptions based on, without limitation, management's examination of historical operating trends, data contained in BenevolentAl's records, and third-party data. Although BenevolentAl believes that these assumptions were reasonable when made, these assumptions are inherently subject to significant known and unknown risks, uncertainties, contingencies and other important factors which are difficult or impossible to predict and are beyond BenevolentAl's control.

Forward-looking statements are not guarantees of future performance and such risks, uncertainties, contingencies and other important factors could cause the actual outcomes and the results of operations, financial condition and liquidity of BenevolentAI or the industry to differ materially from those results expressed or implied by such forward-looking statements. The forward-looking statements speak only as of the date of this release. No representation or warranty is made that any of these forward-looking statements or forecasts will come to pass or that any forecast result will be achieved.

## Benevolent Platform™ drives our three revenue streams

Benevolent Platform™

A versatile, scalable and robust Al-enabled drug discovery platform built with expert scientists, leveraging multi-modal data foundations.

#### **ESTABLISHED BUSINESS**



### **End-to-End Drug** Discovery

### **Drug discovery offerings**

- Platform enables novel discoveries throughout the drug discovery process
- Continuing to expand on our industry-leading collaborations
- Validated by collaborations with Astra7eneca and Merck

## **High value collaborations**

Upfront payments + milestones + royalties



## **Preclinical & Clinical Development Pipeline**

#### Platform generated assets

- 5 high potential assets
- Potentially first-in-class or best-in-class assets providing novel therapeutic opportunities
- **Progressing assets** to significant inflection points

#### Mid-long term value creation

Upfront fees + milestones + royalties



## **Knowledge Exploration Tools**

### **New customisable SaaS products**

NEW EXPANSION OPPORTUNITIES

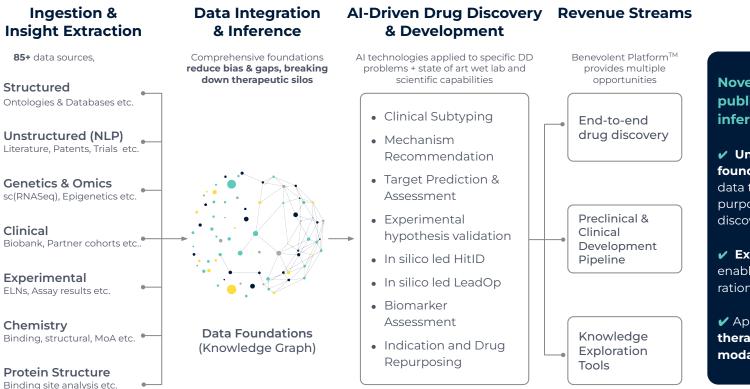
- Suite of Al products that surface data, perform analysis, and give scientific recommendations
- BenAl-Q and BenAl Research Assistant products enabling enhanced decision making
- **Building from our core technologies** to develop innovative ways to serve customers and their scientists.

#### Highly scalable, recurring revenue

Fees for Setup, Platform licenses & Seats + Ongoing support services

## The Benevolent Platform<sup>TM</sup>

## Built for Scientists by Scientists



Novel insights from public, proprietary, & inferred knowledge

- ✓ Unique data foundations from multiple data types curated and purpose-built for drug discovery
- ✓ Explainable AI models enable scientists to see rationale for predictions
- ✓ Applicable across therapeutic areas and modalities

## AstraZeneca **2**

#### THERAPEUTIC AREAS

2019 - INITIAL DEAL



Chronic kidney disease (CKD)



Idiopathic pulmonary fibrosis (IPF)

2022 - EXPANSION (3 year collaboration)



Heart failure



Systemic lupus erythematosus (SLE)

#### RECENT POSITIVE DEVELOPMENTS

May 2023

New preclinical data on one of the IPF targets presented by AZ at American Thoracic Society (ATS)

## Collaboration with AstraZeneca continues to progress

- Multi-year Target-ID collaboration delivering novel targets for complex diseases
- Deal structure of upfront fee, milestone payments and downstream royalties
- AZ progressing four most promising targets from five initially selected in CKD and IPF
- Further target selection opportunities in Heart Failure and SLE

## Strategic collaboration with Merck KGaA

Leverages End-to-End Drug Discovery
capabilities including our wet lab
facility in Cambridge (UK)

Identify and develop innovative small molecule compounds, through Hit Identification to preclinical stage

Initial delivery of three novel small molecule drug candidates



September 2023

#### **THERAPEUTIC AREAS**



Oncology



Neurology



**Immunology** 

#### **FINANCIAL TERMS**



Up to \$594 million of total value, including:

- Low double-digit million dollar upfront payment
- Discovery, development and commercial milestones



**Tiered royalties** on net sales of any commercialised products

## Our pipeline products are highly differentiated

Asset	МоА	Target Market	Potential Key Differentiators
BEN-8744: Ulcerative Colitis (UC)	PDE10 inhibitor	Moderate-to-severe Ulcerative Colitis	<ul> <li>Novel therapeutic approach: potential first-in-class peripherally restricted small molecule for the treatment of UC</li> <li>Potential for meaningful differentiation from existing immunosuppressive standard-of care treatments, through disease modifying efficacy</li> </ul>
BEN-28010: Glioblastoma Multiforme (GBM)	CHK1 inhibitor	Naive and recurrent GBM regardless of MGMT methylation status	<ul> <li>Potential first-in-class CNS penetrant drug for GBM and metastatic brain tumours</li> <li>Potential efficacy in patients resistant to chemotherapeutic SoC agents</li> <li>Strong rationale for combination therapy approaches in non-CNS cancers</li> </ul>
BEN-34712: Amyotrophic Lateral Sclerosis (ALS)	RARαβ agonist	Sporadic and familial forms of ALS	<ul> <li>Potential best-in-class CNS penetrant subtype-selective approach to drive efficacy and minimise side effect profile</li> <li>Neuroprotective mechanism of action, with positive effects in SODI mouse model</li> </ul>
Parkinson's Disease	Novel Target	Parkinson's and related synucleinopathies	Potential first-in-class CNS penetrant drug with neuroprotective activity
Fibrosis	Novel Target	Fibrotic indications including NASH	Novel target focused on the underlying mechanisms of fibrotic diseases - broad spectrum therapeutic potential

# Fundamental shift in Allandscape, with BAI strongly positioned

 We are applying our core AI and data foundations to create new commercial opportunities

Our new **generative Al products leverage our expertise** in natural language processing and experience in drug discovery

Built on **5+ years of development in** pharma technologies that solve challenging problems in discovery and research

## **New Knowledge Exploration tools**

Our new customisable SaaS products **enable scientists to make higher-confidence decisions and improve discovery and research productivity** 



#### BenAI-Q

- Investigate, visualise and analyse multi-modal data in real-time
- Standardise workflows and automate daily research tasks
- Curated platform leveraging our Knowledge Graph, bespoke Large Language Models (LLMs) and other core technologies



#### **BenAl Research Assistant**

- Speed up reading and reviewing scientific literature
- Facilitates greater contextual understanding through a web browser extension



### **Go-to-market plan**

- Evolving products to match customer and scientist needs, based on user testing and market research
- Focus on large and mid-sized biopharma customers
- Commercial function build-out in progress
- Targeting potential go-to-market partners

## Validation of the Benevolent Platform<sup>TM</sup>

## **Target Identification with Big Pharma**

- Collaboration with AZ expanded from two to four disease areas
- Delivered multiple novel targets into AZ's pipeline



## Hit Identification through to Preclinical Stage with Big Pharma

- Collaboration with Merck in three therapeutic areas
- Validation of our chemistry tech and lab capabilities



## **Proven Novel Indication Expansion Leading to FDA Approval - Fast**

- Through our platform, identified baricitinib, a RA drug owned by Eli Lilly, as a potential COVID 19 treatment. I.e identifying novel biology through our data / algorithms
- Led to FDA emergency use approval in Nov 2020 and full approval in May 2022



## Internal Pipeline of Novel, Best in Class And First in Class Programmes

- Demonstrates utility to find novel insights previously not connected in the literature
- Develop and advance unique and differentiated molecules



## Business right sized and focussed on value creation

#### Cash and Cost Base

Cash<sup>1</sup> at 30 June 2023 £84.3m

HI 2023 cash burn of £37.9m before working capital movements

Cash burn reduced by around 40%<sup>2</sup>

Cash runway guidance, to at least Mid-2025, inclusive of Merck, but before any future unsigned revenue

Headcount reduced by c. 30%, with around 260 employees by year end

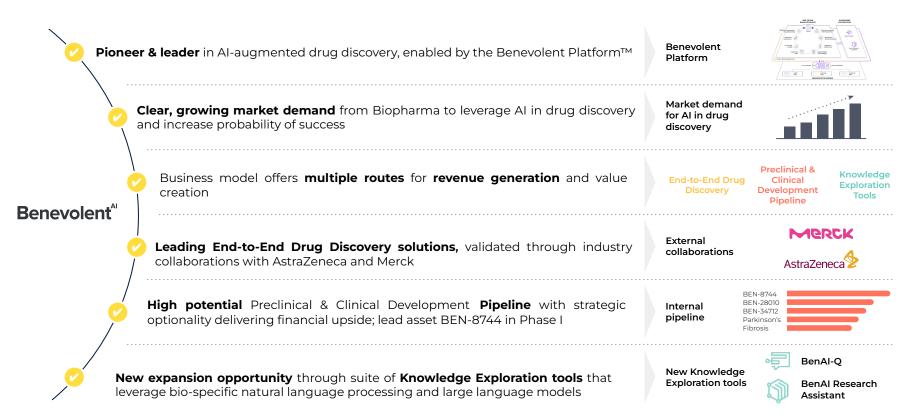
## BEN-8744 - Funding Phase I trial in UC BEN-28010 - Funding IND enabling work in GBM BEN-34712 - Funding IND-enabling work for ALS Benevolent Continuous enhancement of the Benevolent Platform™ **Investment in Knowledge Exploration tools**

**Capital Allocation** 

<sup>1.</sup> Includes cash, cash equivalents and short-term deposits (maturity between 3 and 12 months)

<sup>2.</sup> vs. pre-restructure forecasts for 2024 and 2025.

## Key investment highlights



# Because it matters









## Appendix

## **KEY SHAREHOLDER INFORMATION**

Listed on EuroNext; April 2022 (Euronext Amsterdam: BAI)

Offices in London, NYC and laboratories in Cambridge UK

c.260 employees as at 31 December 2023

## Top Shareholders (Dec'23):

Ken Mulvany (co-founder) - 27.3% Temasek Life Sciences - 14.8% Link - 7.3% Zaoui - 7.3% (Odyssey sponsors) Ally Bridge Group - 5.9% Lansdowne Partners - 4.6% Evenstad Family - 4.4% Schroders - 3.8% Michael Brennan - 3.7% ACME Tools - 3.0%

## **Strategic/partnership shareholders:**





#### **BOARD**



Dr. François Nader Acting CEO & Chair



Jean Raby Non-Executive & Senior Independent Director



Dr. Olivier Brandicourt Non-Executive Director



Dr. Susan Liautaud Non-Executive Director



**Prof Sir Nigel** Shadbolt Non-Executive Director



Dr. John Orloff Non-Executive Director



Marcello Damiani Non-Executive Director

## **ELT**



Dr. François Nader Acting CEO & Chair



Dr. Ivan Griffin Co-Founder



Catherine Isted



Fullerton-Batten



Dr. Anne Phelan



Will Scrimshaw General Counsel





## Delivering on Strategic Plan to Maintain Position as One of the Leaders in Al Driven Drug Discovery & TargetID



**End-to-End Drug Discovery** 



- New multi-year techenabled collaboration
- Commercial validation of our End-to-End Drug Discovery platform
- BenevolentAl to identify and develop innovative compounds



**Preclinical & Clinical Development Pipeline** 

### **Pipeline Assets**

- BEN-8744 for ulcerative colitis in a Phase I clinical trial since August 2023, with topline data readout expected in O1 2024
- **BEN-28010** for GBM now IND readv
- BEN-34712 for ALS in **IND-enabling studies**



Knowledge **Exploration** 

#### **New Knowledge Exploration Tools**

- **Initial product** development substantially completed
- User testing underway. including with potential customers and partners



**Catherine Isted** appointed as Chief **Financial Officer** 

**CEO** 

 Christina Busmalis appointed as Chief **Revenue Officer** 



**Business Operations** 



**Business Operations** 

## **Business Right-Sized**

- Cash runway extended to at least Mid 2025
- Key skills, expertise and capabilities retained

## Benevolent Platform<sup>TM</sup> - Built for Scientists by Scientists

#### **OUR TECH**

#### **Capabilities**

- Expansive data foundations (knowledge graph) with multimodal data types curated and purpose-built for drug discovery
- Explainable AI models enable scientists to see rationale for predictions
- 3. Applicable across therapeutic areas and modalities

#### **Our Expertise**

- Experts in AI, bioinformatics, natural language processing and Generative AI
- 2. Tech platform built/codesigned with internal scientists
- 3. Continual Tech innovation



#### **Capabilities**

- 1. State of the art wet lab capabilities
- 2. Hypothesis driven approach
- 3. Working across diseases at speed, generating novel IP

### **Our Expertise**

- 1. Leading drug discovery scientists, that understand AI
- Working with the Tech team to solve real industry problems
- Not just theoretical modeling Scientist led evaluation and development



#### **OUR USP**



Unique combination of tech and science, working together in an **integrated** process



Insights and novelty, across
multiple therapeutic areas, that
avoid disease siloes and
limitations from single data
streams



**Systematic, unbiased, repeatable** process, that translates into **transparent** and **actionable** insights

## High potential proprietary and partner pipeline

Programme	Indication	Target	Chemist Lead O		Preclir	nical —	Phase 1	Phase 2
BEN-8744	Ulcerative Colitis	PDE10	Phase 1 top	oline data	readout: Ç	2024		
BEN-28010	Glioblastoma Multiforme	СНК1	IND-ready:	Q4 2023 -	complete	od .		
BEN-34712	ALS	RARαβ	IND-ready:	Q2 2024				
Parkinson's Dis	sease	Novel Target						
Fibrosis		Novel Target						
Chronic Kidney	/ Disease	Multiple Targets		)				
Idiopathic Puln	nonary Fibrosis	Multiple Targets		AstraZen	eca 🕏		get selection poten  /stemic Lupus Eryt	
Oncology, neui	rology, immunology	Multiple Targets		Mer	CK	• Initial delivery candidates	of 3 <b>novel small m</b>	olecule drug

## BEN-8744 Phase la study overview

**Study objectives:** To assess the safety and tolerability of single and multiple oral doses, and the effect of food on pharmacokinetic profile, of BEN-8744 in healthy volunteer subjects

Study conducted with healthy adult volunteers (18-65 y/o) at a phase 1 unit (HMR) in London, UK

Part A - SAD



Part B - Food Effect

Part C - MAD



- 4 of upto 6 groups of healthy volunteers dosed @ 2mg, 6mg, 20mg and 60mg
- 8 subjects per group: (6:2)
- Single oral doses of BEN-8744 administered in fasted state
- Monitored up to 72h after dosing, with follow up 7 days after inpatient stav

- Upto 2 groups of healthy volunteers.
- Scheduled 11th Dec
- 6 subjects per group: 6 active
- Crossover design with 2 sessions per subject, 7 days apart
  - o One dose BEN-8744 fasted
  - One dose BEN-8744 after high fat meal

- First of upto 3 groups of healthy volunteers dosed
- 8 subjects per group: (6:2)
- Daily (BID) oral doses of BEN-8744 for 14 days
- Monitored up to 72h after dosing, with follow up 7 days after inpatient stay

Study initiated in August 2023, topline data expected Q1 2024

## 9xchange Partnership

## Benevolent<sup>AI</sup> × 9XC

## Announced partnership 16 May 2023:

- 9xchange, is a biopharma marketplace created for innovators to match, buy and sell drug assets
- Marketplace and partnership promote information sharing and collaboration across the biopharma industry to accelerate new drug discovery and development
- BenevolentAl provides its Al technology to evaluate drug repurposability and indication expansion in the 9xchange marketplace



CEO & Founder **Anat Naschitz** also co-founded and co-led OrbiMed Israel, where she built companies such as pharma spinout 89bio (Nasdaq:ETNB)



The **9xchange** marketplace is a curated, members-only biopharma marketplace that matches asset buyers and sellers and removes friction by anonymising, automating and enhancing many steps required to get a deal done

## H1 2023 Financial highlights

	Six months 30 Jur	
	2023	2022
	£'000	£'000
Revenue	5,297	4,843
Research and development <sup>1</sup>	(31,506)	(29,976)
G&A - Business operations ["Bus Ops"] <sup>1</sup>	(11,451)	(9,730)
G&A - Unrealised foreign exchange (loss)/gain	(409)	3,221
Normalised share-based payment ("SBP") expenses	(2,600)	(19,869)
Other income	109	72
Normalised operating loss	(40,560)	(51,439)
Normalised EPS (in pence) <sup>2</sup>	(27.0)	(45.2)
Weighted average ordinary shares outstanding (in millions)	117.5	100.5

Revenue increase across AstraZeneca collaboration, reflecting the ongoing second Al-enabled drug discovery collaboration with AstraZeneca.

R & D spend increase driven by advancing pipeline into later stages of development, in particular BEN-8744 and its preparation for the P1 trial in H2 2023, combined with an increase in staff-related costs supporting the continued innovation of the Benevolent Platform.

The Group also has costs relate to BEN-2293 which, as communicated in May 2023, will not be subject to further investment following the Phase 2a trial results.

Bus Ops spend has increased driven by a full six months of listing costs in H1 2023, as compared to 2 full months in H1 2022.

<sup>1.</sup> Excludes exceptional costs related to the restructuring programme and Business Combination, in addition to SBP expenses and unrealised FX losses/gains.

<sup>2.</sup> Normalised EPS also excludes taxation impact from exceptional items and finance income related to the Business Combination.

## Reported to Normalised<sup>1</sup>

	Six months ended 30 June	
	2023	2022
	£'000	£'000
Reported operating loss	(45,850)	(153,384)
Adjustments for:		
R&D - Restructuring programme expenses	4,052	-
G&A - Restructuring programme expenses	1,238	-
G&A - Direct Transaction costs	-	11,255
G&A - Transaction-related listing service SBP expense	-	83,067
G&A - Transaction-related employee-related SBP expense	-	3,883
G&A - Transaction-related stamp duty	-	3,740
Normalised¹ group operating loss	(40,560)	(51,439)

The HY 2023 reported operating loss driven in part by £5.3m non-recurring provision for restructuring programme undertaken across R&D and G&A, reflecting full year costs recognised at the point of committing to the plan in May 2023.

These restructuring costs comprise:

- Staff costs
- Professional fees
- Committed costs now onerous
- Facility and equipment costs associated with the downsizing

The HY 2022 reported operating loss included the categorised costs related to the Business Combination Transaction.

<sup>1.</sup> Excludes exceptional costs related to the restructuring programme and 2022 Business Combination.

Cash flows focused upon drug and platform development

	£'000
Normalised¹ operating loss	(40,560)
Depreciation & amortisation	1,530
Equity SBP expense	6,211
Foreign exchange loss	391
Cash flows from changes in working capital	(20,117)
Cash expended from underlying operating activities	(52,545)
Opening cash balance <sup>2</sup>	130,182

Main movements for Normalised<sup>1</sup> operating loss to Cash expended from underlying operating activities

- £0.8m depreciation on property-related leases.
- Employee-related SBP expenses removed from the P&L (no cash impact).
- £1.2m unrealised gain from EUR holdings, £1.6m unrealised loss from USD holdings.
- Driven by increase in R&D tax credit receivable (£7.1m); decrease in trade & other payables (£6.9m); and decrease in SBP employer-related tax provision (£3.6m).
- Period end cash position of £84.3m.

Closing cash balance<sup>2</sup>

Six months ended

30 June

2023

84.320

<sup>1.</sup> Excludes exceptional costs related to the restructuring programme.

Includes cash, cash equivalents and short-term deposits (maturity between 3 and 12 months).

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